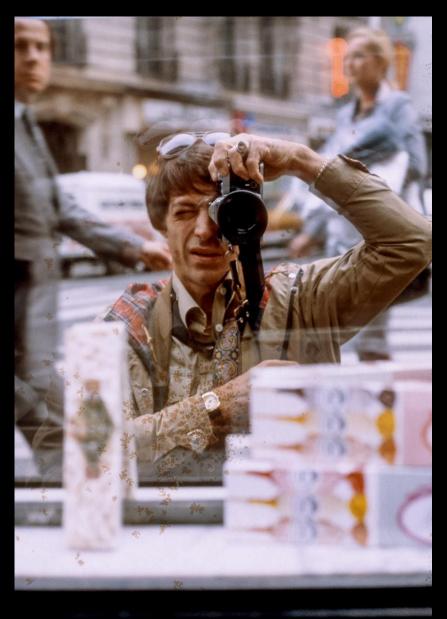
ROGER MILLER THE REVOLUTION Confessions of a Professional Photographer



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Who is Roger Miller



Been a photographer for 40 years



Moved to MD in 1963



Went to Dulaney HS, Boston U and MICA...



Did tons of assignment photography



Have created 36 books to date – that is over 300 tons of books 1st full color book on Baltimore -1983 1st full color book on Maryland -1986 1st full color book on Annapolis - 1987



My new book $-37^{\text{th}}\,$ on the Naval Academy- best to date.

NOVEMBER 3-9, 1986

nent publisher three contracts

yall

td. is becoming e of how fast a can grow. Just m scored a sucproduct, "Baltiit is about to re-"Maryland: A acts to do three pooks, by next Annapolis and wo more, Pennsey, will follow.

Baltimore book, italized city, has er Roger Miller, or of Image. The book has sold over the past ler says he was initial \$150,000 within a year, profit which he



Miller

copies. He expects sales to retailers, prior to Christmas, to bring in an additional \$60,000. Pre-sales of the following three books should earn about \$40,000. A far different situation than two years ago when he was

Been on all 5 TV stations, full page in Sun Papers, MPT put me in a movie- "images of Maryland 1900 to 2000" probably best know photographer in Maryland at the present



Been around the world 18 times



Done some exciting images – this was the beginning of MPT movie....



Photographed most of the mayors in Baltimore



In the 70's and 80's there was a lot of assignment work - two large studios Blakeslee-Lane and Matte



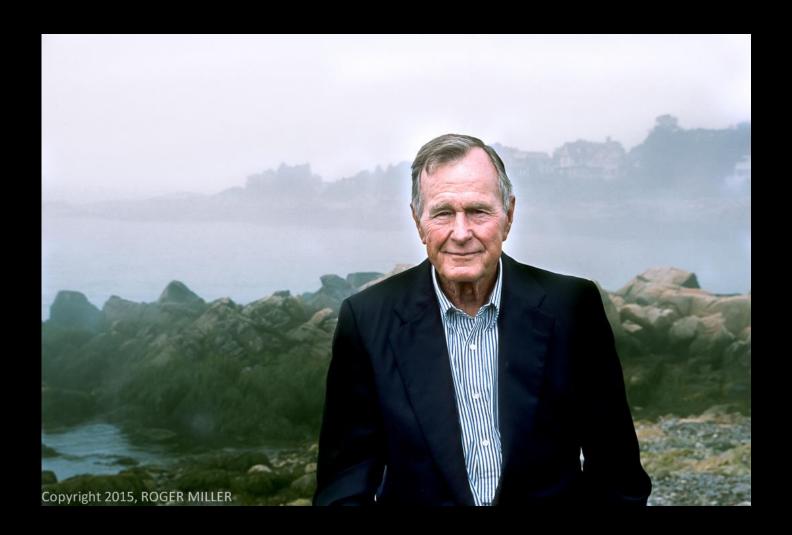
I sold a lot of STOCK PHOTOGRAPHY — existing photography



I was a member of TIB- in New York, sold millions of dollars of stock / Jay Maisel, Pete Turner, Nancy Brown, Eric Meola and of course me!



Have stock of everything in the area



Photographed every president since Reagan



Tow presidents did forewords for my books.



Sailed on some great ships



I love to create images that are beautiful



At the same time I do documentation photography



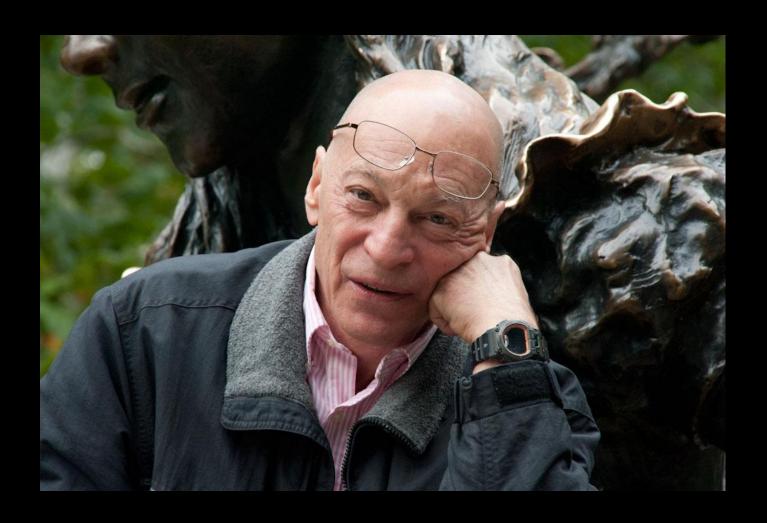
A lot of great moments....flew under the bridge



Than things began to change 1999 to 2008....Photo sales were going down, book sales were going down, stock sales were almost non-existentWHAT IS HAPPENING???



God why are you doing this to me????? Roger it is not about you!! Is that you boss???



Well it wasn't about me! IT WAS A REVOLUTION! THE REVOLUTION OF DIGITAL PHOTOGRAPHY AND THE INTERNET!



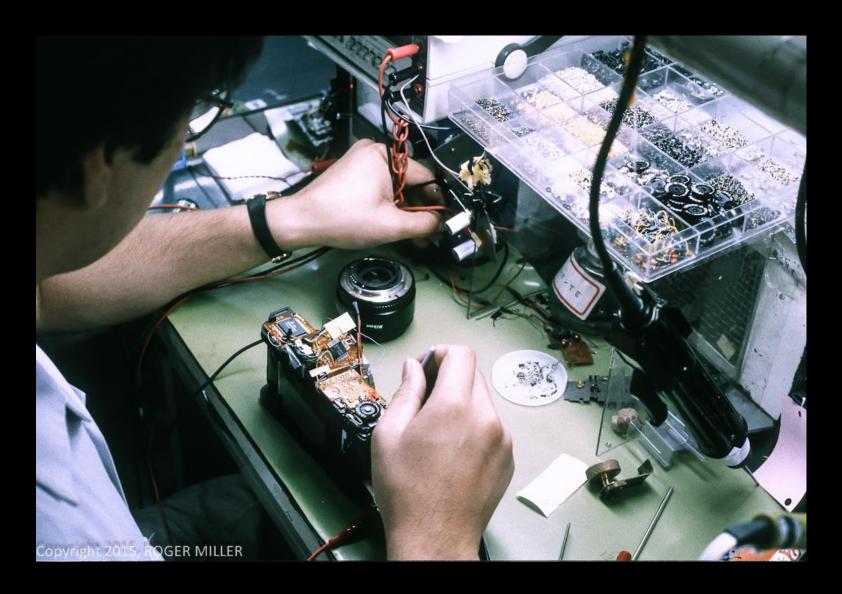
We had to do things different...labs closed, photographers went out of business, bookstores closed, design studios closed, Kodak closed, Nikon changed, Canon changed., I changed



I joined the BCC...my images changed...



I diversified!!!



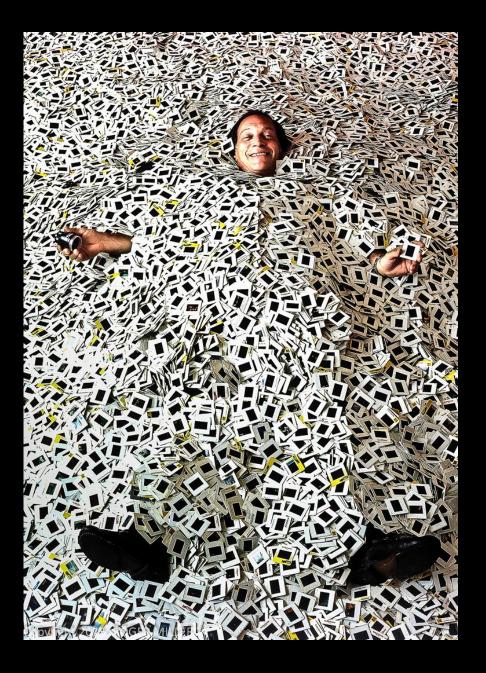
Nikon plant in Sendi, Japan



Nikon plant in Sendi, Japan 1988 all has been changed



Keep your friends close!



Change how you are doing things



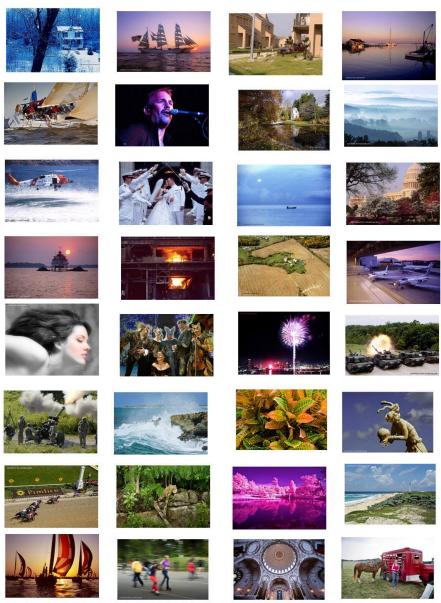
Do some new books carefully!



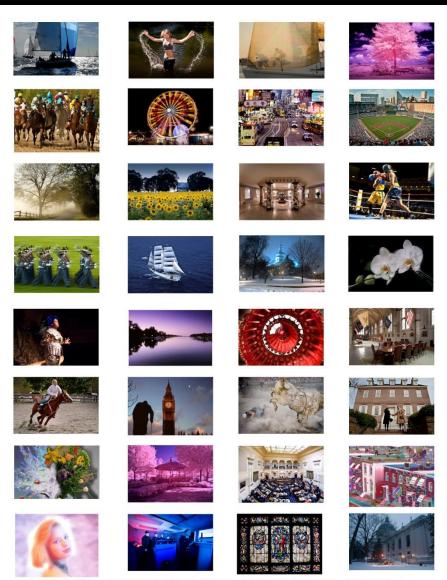
Promote your photography in new ways...



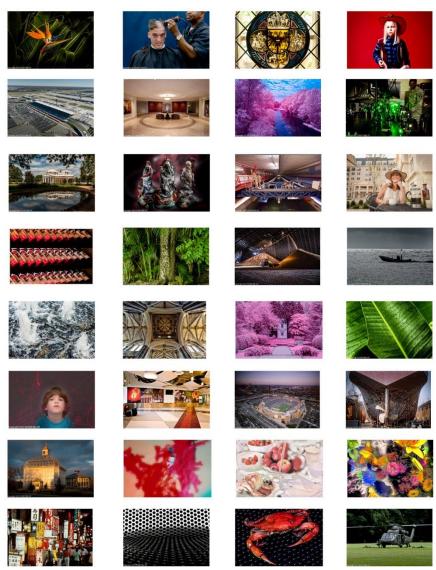
Photos of the week....share your work!



WEEKLY PHOTS FOR 2011 BY ROGER MILLER, COPYRIGHT 2011 ROGER MILLER



WEEKLY PHOTOS IN 2012 BY ROGER MILLER COPYRIGHT 2012 ROOGER MILLER



WEEKLY PHOTOS IN 2013 BY ROGER MILLER COPYRIGHT 2013 ROGER MILLER



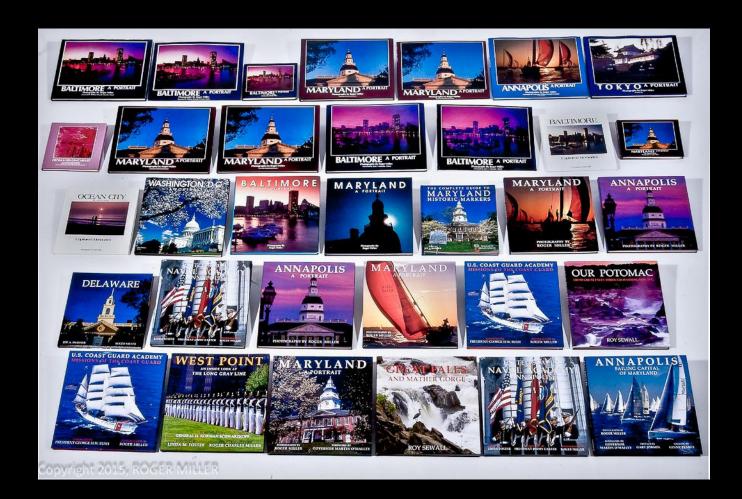
Do some teaching....



Keep smiling



Do things better....worked with Jeffrey Wolk for the last five years...my post processing is 500% better...my photography is 500% better



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